



Join the Vanity team....

Vanity is a growing specialty retailer offering affordable, trend-savvy style and great quality merchandise to fashion conscious females. We are seeking strong, passionate sales leaders with dedication, a desire to succeed and a goal-oriented attitude to work in our stores.

Sales Team Lead

As Sales Team Lead, you are a partner with all Store Sales Management to direct and lead the store team in driving sales and meeting and exceeding customer service to exceed individual and store sales metrics.

Sales and Results Driven

- Partnering with the management team to meet and exceed individual and store sales metrics
- Setting an example for the team in using Vanity's 5 Steps of Selling

Leadership and Team Development

- Providing clear and effective direction to staff in absence of the Store Sales Manager and the Assistant Store Sales Manager
- Coaching new Sales Consultants as needed
- Understanding store sales plan and helping drive sales as a Manager on Duty
- Complying with all company guidelines and policies

Customer Focus

- Providing an exceptional shopping experience that will encourage customers to return by demonstrating excellent product knowledge, friendly personable presentation, and professional handling of difficult situations
- Utilizing current fashion trends to create fashionable outfits for customers
- Understanding and exceeding customer expectations

Qualifications

- You must demonstrate a sale focused mindset, the ability to lead in providing exceptional service, a personal style and knowledge of fashion trends, and interactive social skills to effectively communicate.
- Minimum of 6 months retail store sales experience required
- Must be 18 years of age or older

Benefits

- Competitive Pay
- Generous Merchandise Discount
- Advancement Opportunities
- Exciting Work Environment

How to Apply

- Complete an application at <http://www.evanity.com/jobapp> -or-
- Send a resume to recruiter@vanityshops.com -or-
- Stop in to a Vanity store near you